



# ZirMed® Eligibility Verification

Part of ZirMed's comprehensive revenue cycle management solution for healthcare



## features and benefits

Verify patients' eligibility two ways: individually or by batch

Enter each patient's information two ways: directly or by a swipe card

Increase reimbursements

Reduce the time your staff spends calling, faxing and searching various payers to verify benefits

Increase your cash collection because your staff can check private pay or self-pay files before writing them off

Reduce bad debts and slow cash collections from HSA and high-deductible plans

Ineligible patient insurance coverage is the leading cause of claim rejections and denials by payers. ZirMed's Eligibility Verification solution provides the flexibility to determine patient coverage (including co-pays, deductibles, inpatient days used and other pertinent benefit data) and make other payment arrangements available if necessary—prior to rendering services.

## eligibility verification features

### Easy to Read

With most eligibility responses, like the ones you get when going to a payer's website, you receive a big, hard to interpret response. Our responses are customizable and designed to be easily read, putting the information that's most important at the top, highlighting it, and providing additional information below.

### Automatic Patient Information Updates

We also check to see if any information submitted in the inquiry is different than what the payer has in their system. If it is, we automatically correct that information for you.

### Batch Processing

Incredible time savings can be achieved by performing eligibility verification in batches.

If your system supports it, we will connect to your practice management system nightly, read your scheduling file, and automatically run eligibility inquiries for the next day's patients.

### Easy Payment Processing

When you couple our Eligibility solution with our ZPay solution, you get the ability to collect patient responsibility right from the inquiry. With the click of a button, you'll have the ability to take a credit card payment, an ACH payment directly from a patient's bank account, or log a cash payment.

### DME Providers - Same or Similar Verification

Integrated same or similar function further provides the necessary information to know whether they are eligible for reimbursement by Medicare.

# The ZirMed Eligibility Verification Advantage

Our Eligibility solution not only sets you up to estimate and collect patient payments, but also reduces your overall rejection and denials - industry experts estimate that 8-10% of all denials are due to eligibility issues.

## Simplicity

- ZirMed's Eligibility Verification solution offers real-time connectivity covering nearly all of the typical provider's patient mix.
- ZirMed's Eligibility Verification solution can be accessed by keyboard or a card-swipe device using any computer with internet access.
- All of our insurance responses are "normalized" in look and feel, resulting in a single easy-to-read format – regardless of payer – which may be saved and stored.
- Not only can you view your patients' coverage details when you integrate with our financial services, you can collect patient payments from the same screen.

## Time Savings

- ZirMed's single interface shortens the patient check-in process by providing you access to beneficial information from hundreds of insurance companies in mere seconds.
- Our scheduled batch upload feature allows you to learn the status of coverage for each patient days before their appointment.
- The easy-to-use integrated solution reduces FTE costs of calling, faxing and online searching for benefits verifications at individual payers.
- Benefit responses are available, searchable and archived on the ZirMed website.

## Cost Savings

- Reduced rejections: Clients who verify benefits experience significantly fewer rejections as a result of incorrect demographic or plan information.
- ZirMed's automated Eligibility Verification solution has proven to deliver up to a 75% cost savings over manually verifying coverage.

## Flexibility

- Whether performing verifications individually or as an entire schedule at once, ZirMed has the workflow-adaptive solution that healthcare businesses need to increase front office efficiency and reduce preventable claim errors.
- ZirMed can even automatically download schedule files each night, process the inquiries, and have all responses available at the start of the day.

**about ZirMed®.** ZirMed® is a nationally recognized leader in delivering revenue cycle management solutions, serving more than 150,000 healthcare providers. ZirMed leverages the power of technology to cure administrative burdens and increase cash flow, enabling providers to not just survive but thrive. ZirMed solutions include eligibility verification, credit/debit card processing, check processing, claims management, coding compliancy and reimbursement management, electronic remittance advice, patient statements, patient e-commerce solutions, lockbox services, and clinical document exchange. ZirMed is rated amongst the top in KLAS, and has been a multi-year recipient of Inc. magazine's 500/5000 fastest growing companies and Healthcare Informatics magazine's Top 100 Companies awards. For more information about ZirMed, visit [www.ZirMed.com](http://www.ZirMed.com).

